

# AIRPORTS NEWS & UPDATES

MAY 2017



<b>SUMMER 2017....loading</b>	<b>#travel #vacay #relax #beachlife #JAMAICA</b>	<b>COVER</b>
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## \* INDUSTRY NEWS \*

### WORK TO BEGIN THIS YEAR ON EXPANSION OF IAN FLEMING INT'L AIRPORT



Hon. Lester 'Mike' Henry - Minister of Transport and Mining  
April 2017 | Jamaica Information Service

Work is slated to begin this year on the expansion of the runway at the Ian Fleming International Airport in Boscobel, St. Mary.

Minister of Transport and Mining, Hon. Mike Henry, said the project will enable the airport to accommodate larger aircraft.

"The basic point of Ian Fleming becoming an international airport (is) to accept the American Eagle, (which) means that you could be flying out of an airport that could take you to Miami, (the) East Coast, West Coast and Central and South America," he noted.

He was speaking at a recent post-Sectoral Debate press briefing at the Ministry's Maxfield Avenue offices in Kingston.

Mr. Henry said the expansion will bring increased business for villas and small hotel operators in that section of the island, who will be able to use the connectivity as a major marketing tool.

"It is also driving the expansion of three hotels and opening up of Port Antonio and the wider Portland, where we have commitments for hotels to begin to be constructed," he said.

Previously known as the Boscobel Aerodrome, the Ian Fleming International Airport is named after the famed James Bond British author, who wrote some of his most famous novels while residing in St. Mary.

The airport was originally a limited-service facility that processed some 20,000 passengers annually.

The facility welcomed its first international flight on May 7, 2010



## PUBLIC PRIVATE PARTNERSHIP UPDATE

Nine entities have applied for prequalification for the Norman Manley International Airport (NMIA) public-private partnership in response to the government's request, the Development Bank of Jamaica (DBJ) said.

The invitation was issued on February 20, 2017, and the request for prequalification closed on May 1, with the opening taking place later that day at the DBJ's Oxford Road office in New Kingston.

Applications were submitted by :

- ◆ Vinci Airports SAS
- ◆ Cedcor S.A.
- ◆ Acciona Concesiones, S.L.: Lead Member/Airports Company South Africa Soc. Limited, Financial Member & Airport Operator/ Acciona Airports Services, S.A, Airport Operator
- ◆ GMR Infrastructure Limited
- ◆ ZAIA -AIRPORT Consortium comprising Zurich Airport International AG – Lead & Financial Member/ A-Port Operaciones S.A., Airport Operator/Aport Chile S.A.
- ◆ Grupo Aeroportuario Del Pacifico S.A.B. de C.V. (which currently operates the Sangster International Airport in Montego Bay)
- ◆ Corporacion del Este, S.A.S. ,Lead, Financial & Airport Operator member/ China Harbour Engineering Company Limited, Co-Financial Member/ Gulfstream Petroleum S. de R.L., Other Member/Jamaica Producers Group Limited, Other Member
- ◆ EGIS Projects S.A. Lead & Financial Member / Grace Kennedy and Company Jamaica Limited, Co-Financial Member /EGIS PROJECTS S.A. through its Subsidiary, EGIS AIRPORT OPERATIONS / Lagan Construction International Limited
- ◆ Jamaica Infra Development Partners Limited.

The NMIA Enterprise team will now review and assess the submissions to determine whether they are substantially responsive to the government's legal, technical and financial criteria as set out in the February 2017 request.

The pre-qualified firms will be allowed to conduct due diligence to support the preparation and submission of their bids which is targeted for November 2017. The government expects to announce the winning bidder by December 2017. Commercial Closure is expected by February 2018; assuming an 8 months period for Financial Closure the new operator could assume control of NMIA by October 2018.

International Finance Corporation, a member of the World Bank Group, is the Jamaica government's lead advisor on the NMIA public-private partnership, with the DBJ the privatization agency and PPP unit acting as co-advisors and secretariat for the transaction.

The Norman Manley International Airport is owned by the Airports Authority of Jamaica (AAJ) and currently operated by NMIA Airports Limited, a wholly-owned subsidiary of the AAJ.

KINGSTON, Jamaica — Delta Airlines/AJAS Aviation Services has been bestowed with the prestigious **DELTA STATION OF THE YEAR AWARD** for its Montego Bay (MBJ) station for two consecutive years — 2015 and 2016.



Delta MBJ, handled by AJAS Aviation Services, copped the award in Category B; outperforming airports in over 200 destinations worldwide after their key performance indicators were examined, a release from AJAS Limited noted.

Stations are categorized based on the size of their operation, with Category A being mainly the American hub stations, while Category B stations handle as many as 200 flights monthly, and include airports such as Rio Janeiro, Sydney, London, Frankfurt and Mexico City. The award recognizes the company for their high level of achievement in Safety, Customer Service, Operations and Financial Initiatives.

Managing Director of AJAS Limited, Barry Byrne said the Station of the Year Award is a remarkable achievement. "I am extremely pleased that we have now been awarded Station of the Year two consecutive years. It's a phenomenal accomplishment. But more so, I am immensely proud of every single team member who contributed to our successes. They are deserving of every accolade," he said.

**AIRPORTS NEWS & UPDATES EXTENDS HEARTIEST CONGRATULATIONS!**





## MBJ BOOSTS TRAFFIC 4% IN 2016 TO A RECORD 3.9M AT SANGSTER



AAJ Board Chairman - Hon. William Shagoury (R) presents a plaque of appreciation to CEO MJB Airports - Dr. Rafael Echevarne

Sangster International Airport, Jamaica's leading gateway operated by MJB Airports, handled a record 3.9m passengers in 2016, a 4% increase over 2015. New routes, additional frequencies on existing routes in response to an uptick in demand and greater load factors among several airlines calling on Sangster contributed to the increase in traffic. The US continues to represent the leading source market, accounting for 69% of total throughput at Sangster in 2016. Flights arriving from and departing to the US carried 6.8% more passengers in 2016 than the previous year.

Canada continued to be the second-most important source market for Sangster in 2016, representing 17% of overall traffic. Flights arriving from and departing to Canada carried 4.4% fewer passengers in 2016 relative to 2015. The decline in passengers out of Canada, especially those originating in Western Canada, is understood to be attributable to economic deceleration related to low oil prices and a weaker Canadian dollar. Traffic originating from and destined for the EU grew

19% in 2016, the highest rate of growth for any region, and accounted for 12.47% of total traffic at the airport. Traffic growth in 2016 met management's expectations, which had been based on economic conditions in key markets, available hotel room inventory and market prices. MJB management anticipates traffic through Sangster International Airport will continue to grow in 2017 and will exceed 4m passengers for the year. Improved political and economic ties between the US and Cuba are not expected to have a significant impact on traffic at Sangster, though Cuba continues to receive an increasing number of visitors from the US via direct, regularly scheduled commercial flights.

Nonetheless, Sangster will continue to be an important gateway into Cuba for multi-destination tourists, with several carriers, including Cayman Airways, Aerogaviota, interCaribbean Airways and Copa Airlines, offering direct or connecting service to the island. MJB continues to build on its strong relationships with airlines to ensure Sangster International Airport and Jamaica are at the forefront of new or expanded route development initiatives. Ongoing improvement of the airport infrastructure will ensure Montego Bay continues to be a preferred destination for the world's leading carriers. "We are embarking on a number of key projects that represent the next phase of development for the airport," said MJB Airports CEO, Rafael Echevarne. "In terms of aeronautical infrastructure, we are addressing some major ramp and taxiway works, which will ensure the long-term integrity and quality of these key facilities. We will also start work on a runway extension project," he noted. Passengers transiting through Sangster International Airport will also benefit from an even greater commercial experience thanks to improvements slated for 2017. "We have engaged the world's leading airport commercial advisory firm to help us plan retail development," said Echevarne, adding, "new architectural style and design standards will be introduced, alongside new retail concepts with a strong Jamaican theme." Improvements are in the works for the check-in hall as well. "We will also undertake the renovation of the ticketing area, giving it a more stylish and modern look and feel," Echevarne said.





*The AAJ Chairman & Board of Directors  
in association with MBJ Airports Ltd present*

# AN EVENING OF APPRECIATION

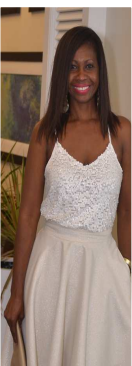
FOR OUR STAKEHOLDERS

## VENUE

**HYATT ZIVA**  
*Rose Hall, Montego Bay*

## DATE

*Friday, 28 April 2017*





# TOP PERFORMING CONCESSIONNAIRES 2016



**UNITED AIRLINES**  
Highest Growth—Existing Route  
(NEWARK)



**BUDGET CAR RENTAL**  
Highest Growth in Sales - CAR RENTAL CATEGORY



**THOMSON AIRWAYS**  
Highest Growth—CARGO AIRLINE



**DELTA AIR LINES**  
Highest Growth - Passenger Airline



**SUN ISLAND JAMAICA**  
Highest Growth in Sales — SPECIALTY RETAIL CATEGORY



**SOUTHWEST AIRLINES**  
Best Performing New Route



28 April 2017 | Hyatt Ziva, RoseHall Montego Bay

Presentation of awards by :

- Dr. Rafael Echevarne / MBJ Airports CEO
- Sharon Hislop-Holt / MBJ Mgr. Commercial Business Development & Marketing



**COMMUNICASE LIMITED | 'CELLAIRIS'**  
Highest Growth in Sales  
KIOSK RETAIL CATEGORY

## NMIA GETS 2nd CONSECUTIVE NOD FOR CARIBBEAN'S LEADING AIRPORT



Caribbean's  
Leading  
Airport

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**Vote for Norman Manley  
International Airport, Jamaica as  
Caribbean's Leading Airport 2017**

Norman Manley International Airport, Jamaica has been  
nominated for Caribbean's Leading Airport 2017 in...

WORLDTRAVELAWARDS.COM

Like Comment Share



Cut and paste this link in your browser for more info and to VOTE NMIA : <http://bit.ly/2p3VWAd>

JUST IN TIME FOR SUMMER ....

**WESTJET**  
vacations

effective **May 1st**  
WEST JET increases  
flights out of KINGSTON, JA.  
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days and Fridays)

For more information visit : [www.westjet.com](http://www.westjet.com)







**23 MAY 2017 (LABOUR DAY) | TEAM AAJ WORK SITES**

Harbour View Roundabout ; Harbour View Primary; Port Royal Recreational Centre; Union Gardens Christian Academy Pre-School and Oracabessa High School - **RESTORED...PRESERVED...BEAUTIFIED.**





AAJ President & NMIAL CEO - Audley Deidrick made the official presentations to the top 3 participants for the 400metres Men A- Race



AAJ HOSPITALITY A-TEAM



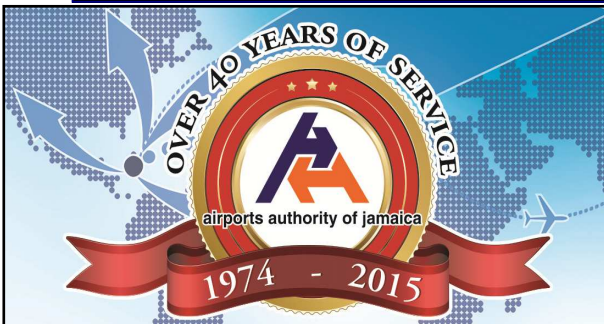
Airports Authority of Jamaica and its subsidiary, Norman Manley International Airports Limited continue to make significant contribution to sports development in Jamaica via major sponsorship of International Track & Field Meets. The AAJ / NMIAL sponsorship on the Jamaica International Invitational (JII) Meet spans 3 years and values over J\$15M. The JII is the first stop for some of the world's premiere athletes on their way to glory and athletic stardom and the only International Association of Athletics (IAAF) affiliated Meet in the Caribbean.

JII 2017 delivered another flawless execution and brilliant display of athletic prowess from across the globe. This elite sporting event is a fixture on the local sporting calendar and continues to grow in stature.





# Upcoming AAJ / NMIA SPONSORED EVENTS



**THINKING DEVELOPMENT... MOVING AHEAD**

## THE MISSION

"To develop a modern, safe and profitable airport system that is environmentally responsible, provides world-class service and contributes substantially to the national economy while promoting the expansion of air transportation and its related industries"



**NORMAN MANLEY INT'L AIRPORT**

KINGSTON

**MKJP (KIN)**



**SANGSTER INT'L AIRPORT**

MONTEGO BAY

**MKJS (MBJ)**

IAN FLEMING  
Int'l Airport



**IAN FLEMING INT'L AIRPORT**

BOSCORBEL

**MKBS-(OCJ)**

## DOMESTIC AERODROMES

**Tinson Pen - MKTP (KTP)**

Commuter airport located in the Capital City, Kingston.

**Ken Jones - MKKJ (POT)**

Located in Portland, east of the island

**Negril - MKNG (NEG)**

Located in the tourist mecca, west end of the island

